

GALEN GROWTH'S
**GLOBAL
HEALTHTECH
SUMMIT**
2020

5th
EDITION

NOVEMBER
11,12,13

POST-SUMMIT REPORT

GALEN GROWTH GLOBAL HEALTHTECH SUMMIT 2020
11 - 13 NOVEMBER
100% VIRTUAL

Foreword

The HealthTech Summit is the product of our co-founders aspirations of creating the ultimate rendez-vous for the digital health ecosystem to connect and innovate. Beyond that, we wanted to steer away from traditional cold conference room setups and paid sponsors as speakers to offer an “unconference” gloves-off discussion where startups would be the stars of the show.

Our 5th edition of the HealthTech Summit took an unexpected turn when we realised that COVID-19 would be leaving its mark in 2020. We decided to embrace this opportunity amidst safe distancing measures, telecommuting and virtual events. Over our 3-day virtual event, we welcomed over 1,000 participants from all over the world. We saw 100 startups taking virtual booths, and we curated over 30 hours of powerful content from global thought-leaders.

We are grateful for our global network of supporters. Our valuable partners, Baker McKenzie, HealthTEC, and all the trade commissioners who helped us make this experience a possibility. Thank you for your unconditional support to the ecosystem of digital health innovators, and we cannot wait to welcome you again in 2021.

Helene

Helene Champoux-Belec
COO, Galen Growth



Being Part of the Premiere Virtual HealthTech Industry Gathering

Insights from the true HealthTech experts

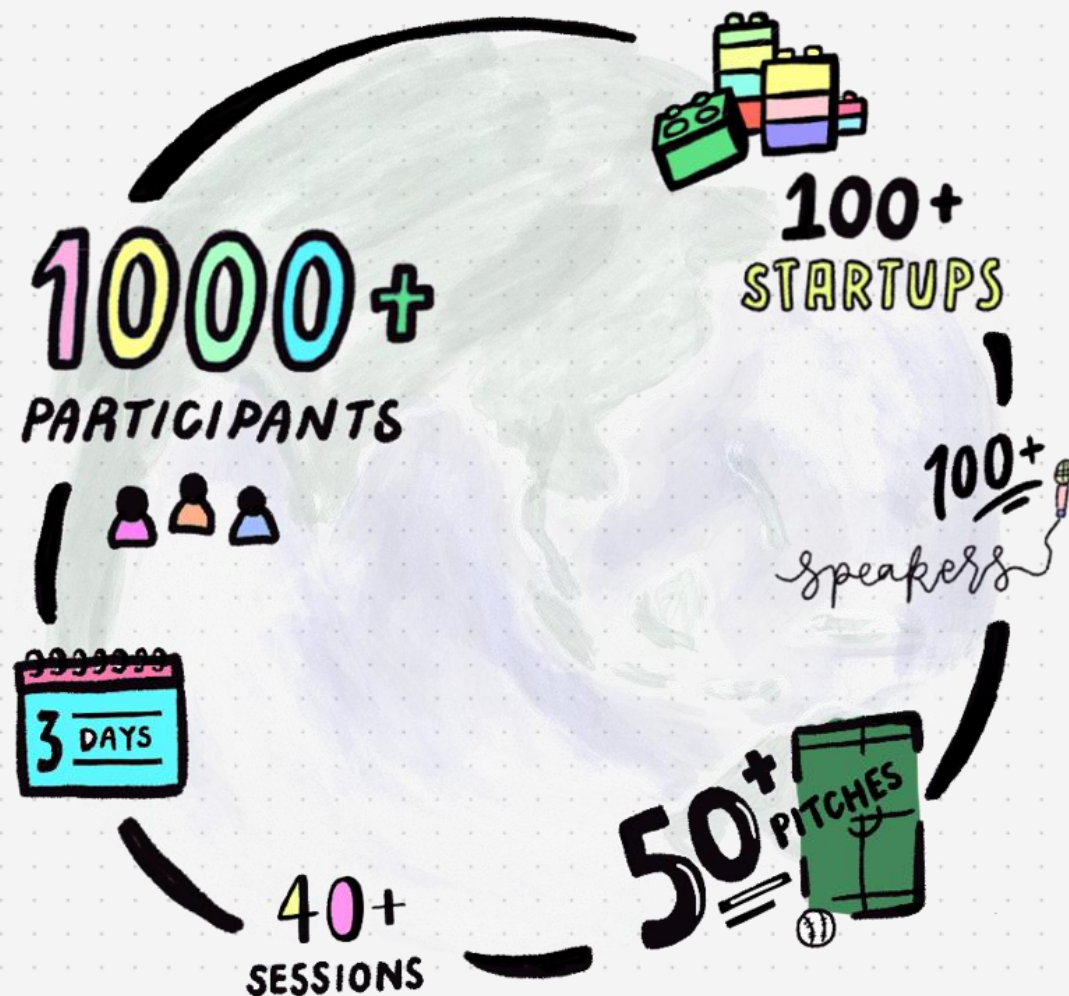
- To keep a leading position on future trends to seize new opportunities
- To understand the landscape to accelerate your digital health strategy
- To connect with global innovators to grab the best momentum HealthTech in history

Engaging with quality connections

- To discover global digital health perspectives in one space
- To challenge, enlighten and empower thought-leadership through forward-thinking and focussed discussions
- To gain new ideas and knowledge to add value to your organisation and innovation strategies

Inspiration to fuel your innovation

- To develop your networks with over 1,000 high-value decision-makers from around the world
- To strengthen existing relationships with new opportunities to collaborate
- To meet the most promising startups that are creating healthcare 2.0



Who Attended?

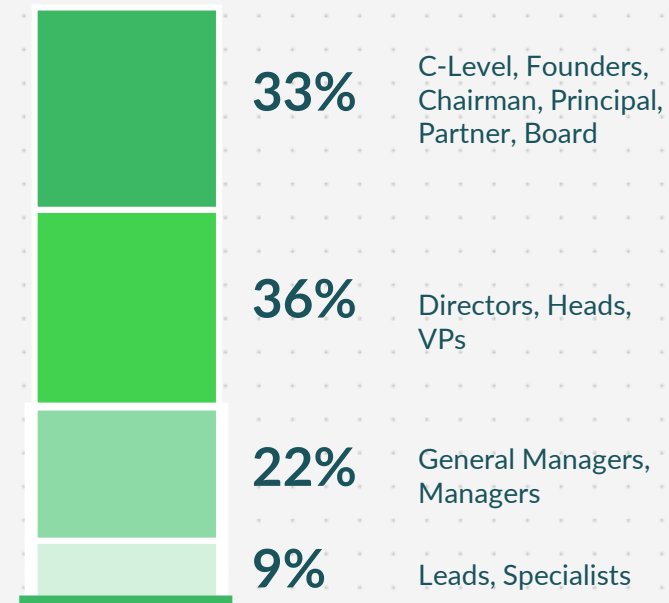
Over **1,000** participants joined us for the three day event. Of which, **over 60%** were Directors to C-Level decision-makers. We also kept our promise to be a steward for aspiring HealthTech startups around the world as they continue to be the largest group among our attendees.



Category of participants



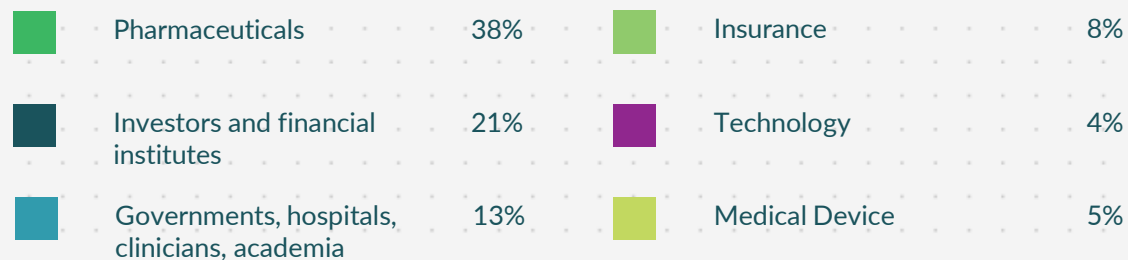
Seniority of participants



Participating Corporations



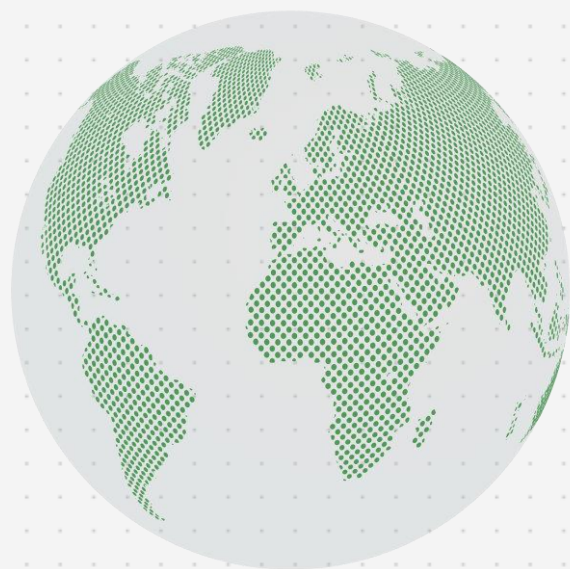
Category of corporate participants



314 Companies

- Amgen
- A*STAR
- Abbott
- AbbVie
- Aditya Birla Health Insurance
- Agency for Science, Technology and Research (A*STAR)
- Ahava Capital
- AIA
- Allianz SE
- Altara Ventures
- Amazon
- Andreessen Horowitz
- Aon
- Apis Partners
- Apollo
- Apple
- Ascom
- Astrazeneca
- AWS
- AXA PARTNERS
- Axikos AG
- Baidu
- Baker McKenzie
- Basel Area Business & Innovation
- Baxter
- Bayer
- BD
- BE Health Ventures
- Beike Biotech
- Bennett Coleman & Co. Ltd.
- Boehringer Ingelheim
- Bupa Asia
- Burke & Associates
- Lawyers
- Changi General Hospital
- Cigna
- ConvaTec
- Coplex
- CUC, inc.
- Daiichi Sankyo UK
- Darwin venture
- DBS Bank
- Department for International Trade UK
- DKSH
- EDB
- Eight Roads Ventures
- Kraft Heinz
- Enterprise Singapore
- Entrepreneur First
- Equicom Group
- Etana Biotechnologies
- EY
- Facebook
- GE
- Genesis Healthcare
- Google
- Grab
- GSK
- GSR Ventures
- Halma plc
- HealthTEC
- HealthXCapital
- Heritas Capital
- Hewlett Packard Enterprise
- High Commission of Canada
- HSBC
- iGlobe Partners
- IHH Healthcare
- Innovation Norway
- INTERFACE Health
- Invest Hong Kong
- Janssen
- Japan Science and Technology Agency
- JETRO Singapore
- Johnson & Johnson
- Konica Minolta
- Business Solutions
- L.E.K. Consulting
- Macnica
- Manulife
- Marsh
- MBK Healthcare Management
- McArthur and Associates
- Mediva inc
- MedTech Actuator
- Mercer
- MetLife
- Microsoft, NHS
- Milken Institute
- Ministry of Health (Singapore)
- MSD
- Muang Thai Life Assurance
- MUFG
- Munich Re
- MUVI
- National Research Foundation (Singapore)
- NEC Corporation
- NESTLE
- NEXEA
- NHS
- Nordic Innovation House
- Novartis
- Novatek
- NUHS
- National University of Singapore
- Ogilvy
- OrbiMed Advisors LLC
- Orcadesign Consultants
- Parkway Pantai
- Perella Weinberg Partners
- PERSPECTIV VENTURES
- Pfizer
- Philips
- PHS Capital
- Polpharma Group
- Prudential
- Quadria Capital
- ResMed
- RHB Insurance
- RNW INNOVATION AB
- Roche
- S&P Global
- Sanofi
- Santen Pharmaceutical Co., Ltd.
- Sensile Medical
- SGInnovate
- Shionogi & Co. LTD.
- Siemens Healthineers
- Singapore Exchange
- Singhealth
- Singtel Innov8
- SMBC
- Sony
- ST Engineering
- StartWright Business Solutions Pte Ltd
- Sumitomo Mitsui Banking Corporation
- Sun Life Financial
- Swiss Re
- TAEL Partners
- Tan Tock Seng Hospital
- Tencent Healthcare
- Thermo Fisher
- TVM Capital Healthcare
- UBS
- UNDP
- Unilab
- UOB
- Upjohn
- WeHealth Digital Medicine
- Xiaomi
- Zuellig Pharma
- Zurich Insurance
- And more

Breakdown of Participating Startups

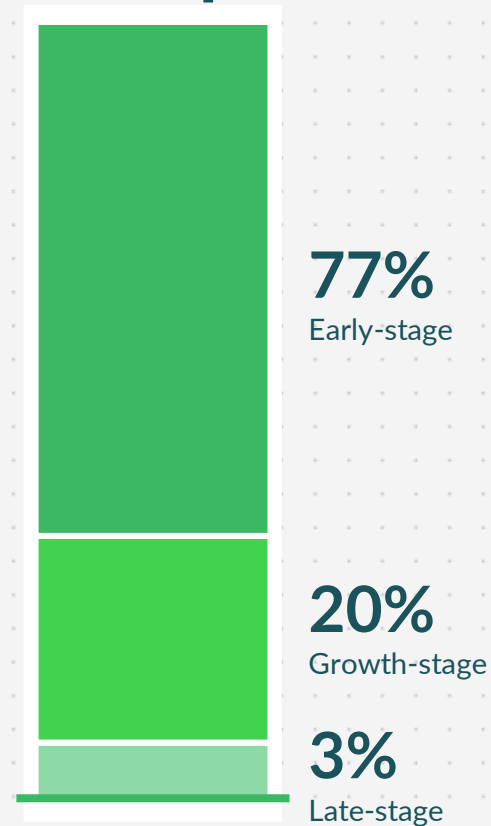


400+
Entrepreneurs

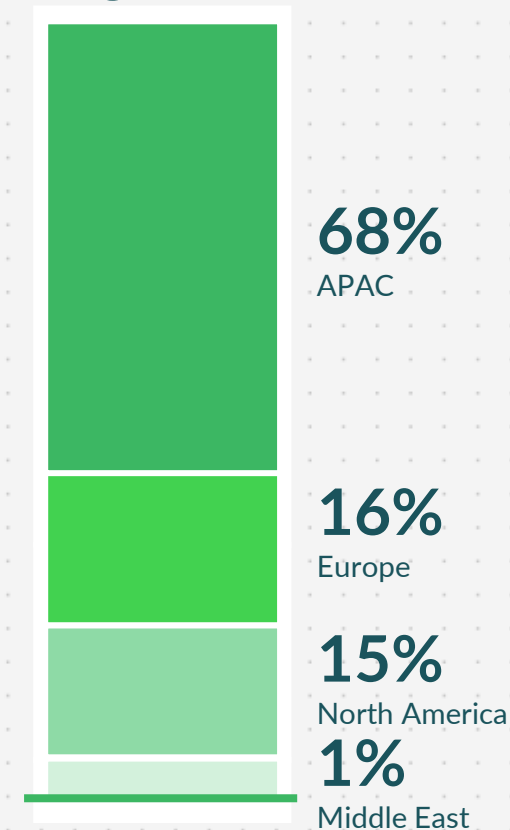
Across
25
Countries

With over
\$972m
VC funding raised

Stage of development



Breakdown of regions



Day 1



Welcome / Status of Asia Pac HealthTech Ecosystem
Dario Heymann
Chief Research Officer
Galen Growth

VIP Opening Keynote
Gilles Litman
Vice-President, Digital Health
Sanofi

Telehealth 2.0: The Opportunities for the Future of Healthcare
Snehal Patel
Founder & CEO
MyDoc

Partnerships and Collaborations: What You Should Know Before You Say "I Do"
Elisabeth White
Partner
Baker McKenzie

Scarlett Chen,
Managing Director
Prudential Corporation Asia

Miguel Rivera
Business Model Transformation
Head, Asia Cluster
Novartis

Seck Yee Chung
Partner
Baker McKenzie

Nawal Roy
Founder & CEO
Holmusk

Ecosystem Discovery Through the Eyes of Digital Health Startups
> Singapore
Xin Yi Aw Yong
Senior Manager Healthcare
EDB

Patty Lee
Founder & CEO
Orbit.Health

Joan Low
Founder & CEO
Thoughtfull

Serene Cai
Co-Founder
Speedoc

Kun Jiang
Founder & CEO
BioMark

> Indonesia
Helene Champoux Belec
COO
Galen Growth

Nathanael Faibis
CEO
Alodokter

Jonathan Sudharta
Co-Founder & CEO
Halodoc

Jyoti Nagrani
Co-Founder & VP Operations and
Partnerships
aido Health

> Hong Kong
Andy Wong
Head of Innovation and
Technology
Invest Hong Kong

Melvin Lee
Head
Invest Hong Kong

Kelvin Tsoi
Founder
DeepHealth

Kow Ping
Co-Founder & Executive Director
Well Being Digital WBD101

Mark Chennells
Co-Founder & Director
Cyradia

Kenneth Wong
Co-Founder
Evercare Health

How Is Digital Health Innovation in the Patient and HCP Journeys Rewriting the Engagement Model for All Industry Players?

Alex Ng
Vice President
Tencent Healthcare

Indranil Roychowdhury
Co-Founder & CEO
Docquity

James Miles-Lambert
CEO
Hello Health Group

Connecting Innovators with the Resources They Need to Succeed in Asia Pacific and around the World
Sharon Chan
Head of JLABS @ Shanghai
JLABS

Alan Goh
Co-founder & CEO
NDR Medical Technology

James Hare
Co-founder & CEO
Us2.ai

Mathew Jafarzadeh
Co-founder & CEO
CosmoAesthetics

Michael Chen
Co-founder & CEO
neoX Biotech

Creating the Next Digital Health Hub for the Region
YC Choy
Regional Vice President
EDB

Future of Insurance > Digital Biomarkers, Wellness and Insurers
Peter Ohnemus
Founder & CEO
Dacadoo

Matt Whittingham
Global Head of Partnerships
(Insurance)
Galen Growth

> The Role of Digital Data in Underwriting
Yannick Even, Director - Head of
Digital & Smart Analytics, Swiss
Re

> Informing the Future Insurer with Digital Data
Antony Vriens
VP, Chief of Insurance Technical
Services
Manulife

Vincent Vercamer
Head of Health Innovation &
Strategy Europe
Withings

Thomas Dijohn
VP APAC
Dacadoo

Corporate Digital Health Readiness for the Great Leap Forward
Klaus Boehncke
Partner
L.E.K. Consulting

Stephen Sunderland
Partner
L.E.K. Consulting

Julien de Salaberry
Founder & CEO
Galen Growth

Babylon & Prudential: Partnering to Deliver a Common Ambition at Scale Across APAC With AI
Andrew Wong
Chief Health Officer
Prudential Corporation Asia

Mobasher Butt
Chief Medical Officer
Babylon

Day 2

Welcome / Status of Europe & M. East HealthTech Ecosystems

Julien de Salaberry
Founder & CEO
Galen Growth

VIP Opening Keynote

Jacob LaPorte
Co-Founder & VP, Global Head
BIOME by Novartis

The Great Leap Forward - Digital Health Transformation in Healthcare Innovation

Jochen Hurlbaums
Head of Digital Health Innovation
Roche

Markus Sieger
President & CEO
Polpharma

Indira Umareddy
Virtual Healthcare Customer
Insight Generation Lead
Sanofi

John Gordon
Digital Innovation Lab Lead -
International Markets
Pfizer

Connecting Innovators with the Resources They Need to Succeed in Europe and around the World

Elena Fernandez Kleinlein,
Head of JLABS EMEA
Johnson & Johnson

Jacques Husser
President & CEO
REMEDEE LABS

Nicklas Linz
CEO
ki elements

Pavel Nevicky
Co-Founder & CEO
Mindpax

Robin Röhm
Co-Founder & CEO
Apheris

Fireside Chat with CEO & Founder of Ada Digital Health: An Intelligent Front Door to Health Systems

Daniel Nathrath
Co-Founder & CEO
Ada Health

DayOne Collaboration: Entrepreneurs Talk

Ecosystem Discovery Through the Eyes of Digital Health Startups

> Nordic
Sami Jääskeläinen
Community Director
Nordic Innovation House

Pål Kastmann
Director & Commercial Counsellor
Innovation Norway

Johan Möller
Co-Director
Brighter AB

Kari Aho
Co-Founder & CEO
Secapp

Petteri Joenpolvi
CEO
ADESANTE

Ville Muijnen
Co-Founder & CEO
Ninchat

> Switzerland

Douglass Haggstrom
Manager DayOne Accelerator
Basel Area Business & Innovation

Thomas Nirnberger
Manager International Markets
Basel Area Business Innovation

Stefan Suter
Head Europe
Holmusk

Peter Nestorov
Founder & CEO
Scailyte AG

Roberto Iannone
Founder & CEO
Zoundream

> Japan

Hajime Sato
Global Head of Partnerships -
Japan
Galen Growth

Kota Kubo
Co-CEO & Software Engineer
Ubie

Atsushi Nakanishi
CEO
Triple W Japan

Kunihiro Nishimura
Founder & CEO
Xcoo

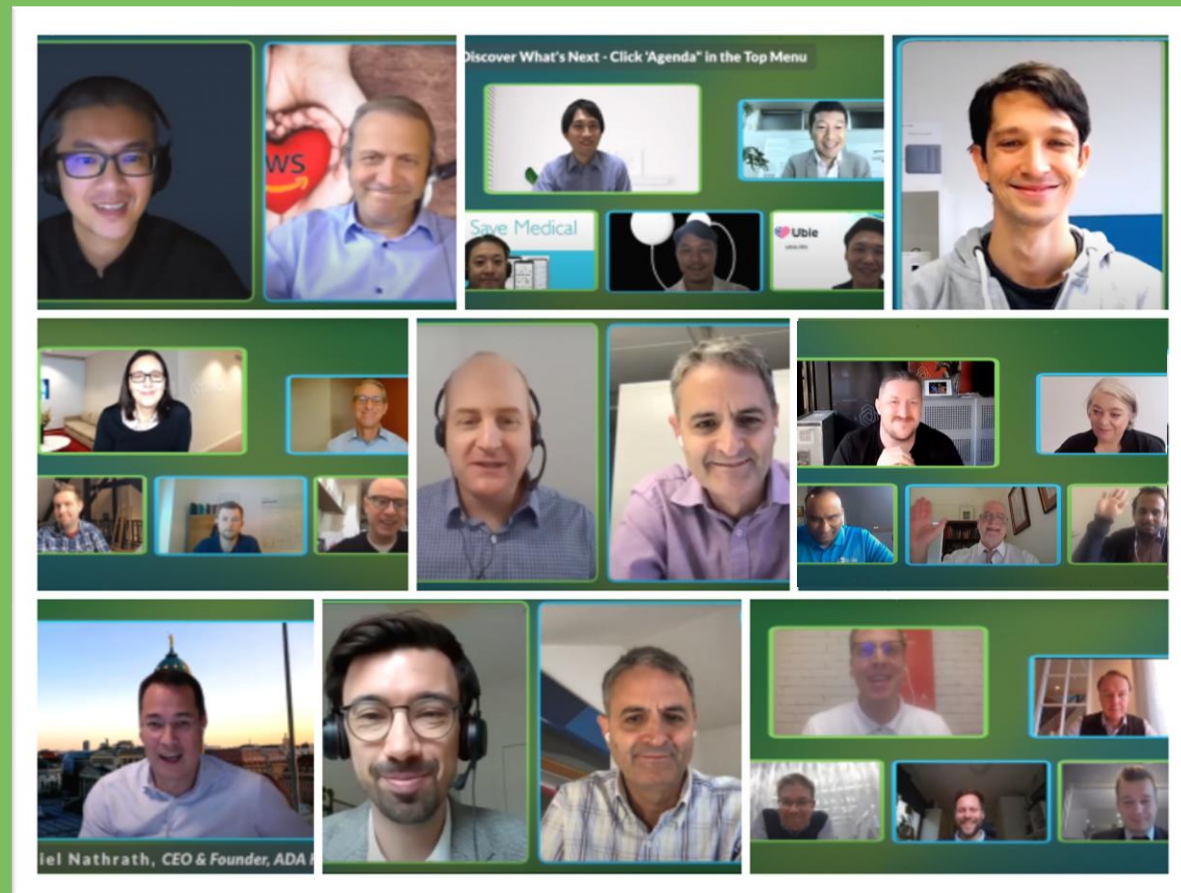
Shotaro Asano
CEO
Save Medical Corporation

Artificial Intelligence in Healthcare : Trends & Case Study

Matthew Howard,
International Head of Healthcare
Artificial Intelligence & Data
Science
Amazon Web Services (AWS)

Fireside Chat with Head of Health Innovation and Strategy Europe of Withings: How an European Digital Biomarkers Champion Is Conquering Healthcare
Vincent Vercarmer
Head of Innovation Health & Strategy Europe
Withings

Germany's new Digital Health Reimbursement Framework - Insights, Learnings & Outlook
Henrik Matthies
Managing Director
Health Innovation Hub



Day 3



Welcome / Status of USA HealthTech Ecosystem
Dario Heymann
Chief Research Officer
Galen Growth

VIP Opening Keynote
Thomas Hummel
Head of Strategy & Innovation
Siemens Healthineers

Telehealth 2.0: The Opportunities for the Future of Healthcare
Snehal Patel
Founder & CEO
MyDoc

Can Insurers and HealthTech Solve the Growing Issue of Mental Health in the Workplace?
Julien Mengual
CEO, South East Asia & Regional Health Solutions
Cigna

Christian Wards
Director of Group Healthcare
AIA

Yau Teng Yan
Chief of Digital Therapeutics
Holmusk

Steve Handley
Chief Revenue Officer
Uprise

Cloud and HealthTech Observations in Public Sector: A Comparison Between EMEA and APJ
Julian Sham
Head of Health Business, Asia Pacific & Japan
AWS

Jens Dommel
Head of Healthcare EMEA
AWS

Rethinking Innovation in the U.S. Health Systems in 2021
Andy Shin
COO, AHA Center for Health Innovation
American Hospital Association

Christy Anderson
Executive Director
Banner Innovation Group

Chris Coburn
Chief Innovation Officer
Mass General Brigham

Omkar Kulkarni
Chief Innovation Officer
Children's Hospital Los Angeles (CHLA)

Sara Vaezy
Chief Digital Strategy & Business Development Officer
Providence

Ecosystem Discovery Through the Eyes of Digital Health Startups
> United States
Logan Plaster
Media Director
StartUp Health

Troy Bannister
Founder & CEO
Particle Health

Brant Herman
Founder & CEO
MouthWatch

Jennifer Meller
CEO
Navimize

Lynda Brown-Ganzert
Founder & CEO
Curatio.me

> Canada
Zoe Hawa
Deputy Director - Life Sciences
Global Affairs Canada

Carrie Solmudson
CEO
Canada Wellness Institute

John Wu
Co-Founder
Altumview Systems

Frank Florio
Vice President, Strategy & Business Development
Myant

Parsa Famili
President
Cognistat

> Australia
Buzz Palmer
Co-Founder & CEO
MedTech Actuator

Peter Hewett
Chairman & Colorectal Surgeon
Data Dissect

Pramod Kutty
Co-Founder & CEO
Connect2MyDoctor by Neev
Tech Labs

Maria Crews
Global Chief Marketing Officer
Gabriel

Neeraj Kothari
Co-Founder and CTO
Cogniant.co

Connecting Innovators with the Resources They Need to Succeed in North America and around the World
Kara Bortone
Senior Director, Sourcing & Portfolio Management, JLABS
Johnson & Johnson

Don Crawford
President & CEO
Analytics 4 life

Jim Havelka
CEO
InformAI

Julia Finkel
Founder
AlgometRx

Kim Padilla Walpole
Co-Founder & CEO
Trials.ai

Global Investors Panel: 2021 Outlook on Digital Health Investments
Anna Levchuk
Head, Healthcare Industry
S&P Global

Marco Huesch
Managing Partner & Chief Medical Officer
PING AN

Fiona Pathiraja
Managing Partner
Crista Galli Ventures

Helmut Schuehsler
Chairman & CEO
TVM Capital Healthcare

Vijay Barathan
Senior Principal
Optum Ventures

Gavin Teo
General Partner
Altara Ventures

DTX 2.0 the Promise and the Proof
Eddie Martucci
Co-Founder & CEO
Akili Interactive Labs

Elysa Marco
Director of Pediatric Neurolog
Cortica

Yoshinori Satomi
Associate Director, Digital Intelligence Department
Shionogi & Co.

Biofourmis the Journey: Past Winner of the Galen Growth Most Innovative HealthTech Startup Award Raises US\$100 Million in 2020
Kuldeep Singh
Founder & CEO
Biofourmis

Julien de Salaberry
Founder & CEO
Galen Growth

Ecosystem Discovery Day 1



SINGAPORE



Xin Yi Aw Yong
Senior Manager
Healthcare
EDB



Serene Cai
Co-Founder
Speedoc



Kun Jiang
Founder &
CEO
BioMark



Joan Low
Founder & CEO
Thoughtfull



Patty Lee
Founder & CEO
Orbit.Health



HONG KONG



Andy Wong
Head of Innovation
and Technology
Invest Hong Kong



Melvin Lee
Head
Invest Hong Kong



Kow Ping
Co-Founder &
Executive Director
Well Being Digital
WBD101



Kenneth Wong
Co-Founder
Evercare Health



Mark Chennells
Co-Founder &
Director
Cyracadia



Kelvin Tsoi
Founder
DeepHealth



INDONESIA



Jonathan Sudharta
Co-Founder & CEO
Halodoc



Nathanael Faibis
CEO
Alodokter



Jyoti Nagrani
Co-Founder & VP
Operations & Partnerships
aido Health

Ecosystem Discovery Day 2



NORDIC



Sami Jääskeläinen
Community
Director
Nordic Innovation
House



Pål Kastmann
Director &
Commercial
Counsellor
Innovation Norway



Johan
Möller
Co-Director
Brighter AB



Kari Aho
Co-Founder & CEO
Secapp



Petteri Joenpolvi
CEO
ADESANTE



Ville Mujunen
Co-Founder & CEO
Ninchat



SWITZERLAND



Douglass
Haggstrom
Manager DayOne
Accelerator
Basel Area Business
& Innovation



Thomas Nirnberger
Manager
International
Markets
Basel Area Business
Innovation



Stefan Suter
Head Europe
Holmusk



Peter Nestorov
Founder & CEO
Scailyte AG



Roberto Iannone
Founder & CEO
Zoundream



JAPAN



Kota Kubo
Co-CEO &
Software Engineer
Ubie



Atsushi Nakanishi
CEO
Triple W Japan



Kunihiro Nishimura
Founder & CEO
Xcoo



Shotaro Asano
CEO
Save Medical
Corporation

Ecosystem Discovery Day 3



UNITED STATES



Logan Plaster
Media Director
StartUp Health



Troy Bannister
Founder &
CEO
Particle Health



Brant Herman
Founder &
CEO
MouthWatch



Jennifer Meller
CEO
Navimize



Lynda Brown-Ganzert
Founder & CEO
Curatio.me



CANADA



Zoe Hawa
Deputy Director -
Life Sciences
Global Affairs
Canada



Carrie Solmundson
CEO
Canada Wellness
Institute



John Wu
Co-Founder
Altumview Systems



Frank Florio
Vice President, Strategy
& Business Development
Myant



Parsa Famili
President
Cognistat



AUSTRALIA



Buzz Palmer
Co-Founder & CEO
MedTech Actuator



Peter Hewett
Chairman &
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Data Dissect



Pramod Kutty
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Connect2MyDoctor
by Neev Tech Labs



Maria Crews
Global Chief
Marketing Officer
Gabriel



Neeraj Kothari
Co-Founder and
CTO
Cogniant.co

Exhibition Halls

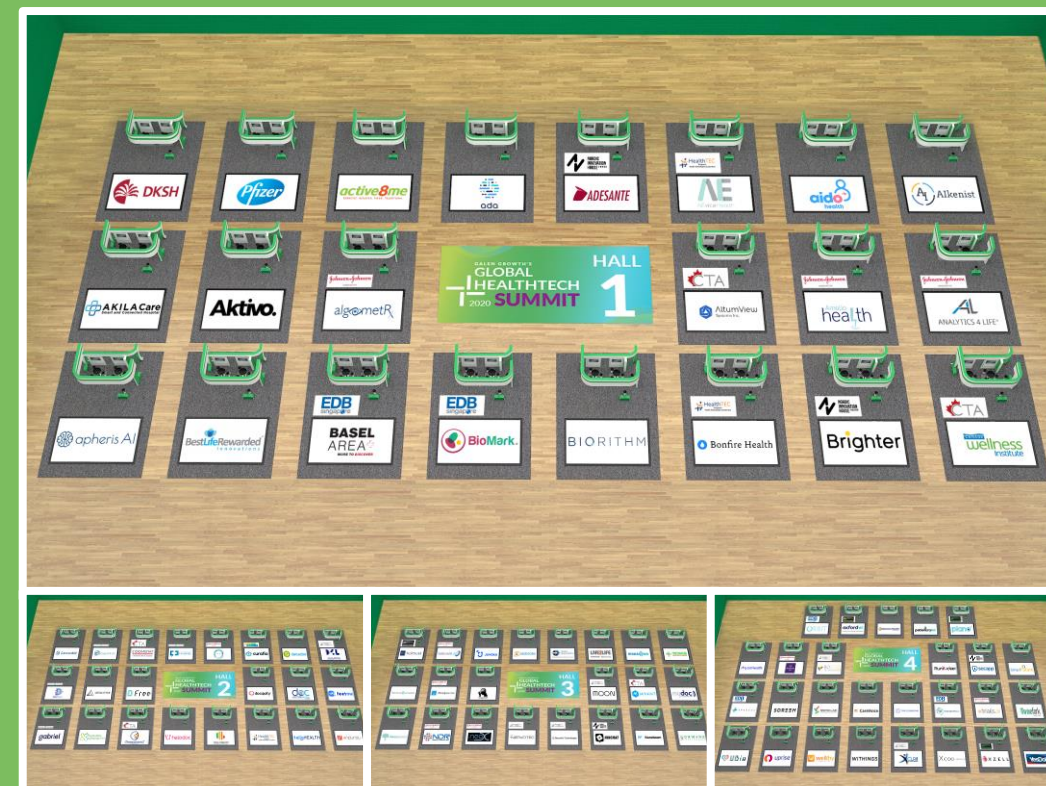
Five virtual exhibition halls were created as a way for HealthTech startups to showcase their unique and innovative solutions to attendees.

With the ability to download documents, presentations and watch video demos, the virtual exhibition booths were the prime example of networking in the New Normal.

99
Booths

4,000+
Booth visits

3,000+
Downloads



Our Exhibiting HealthTech Startups



Largest Deal Factory Yet

The Summit featured our biggest lineup of aspiring digital health startups in the hopes of striking investment opportunities and strategic partnerships with corporates and investors across regions and sectors.

50+
Pitches



Plano Wins World's Most Innovative HealthTech Startup 2020 Award

Over a period of 10 weeks, Galen Growth brought to you the world's first: World's Most Innovative HealthTech Startup Tournament where 64 of the most promising HealthTech Startups were pitted against each other and the ecosystem was asked to vote.

Besting startups from the United States, Europe, the Middle East and Asia Pacific, Plano joins past winners Biofourmis, Halodoc and Hello Health Group.



About Plano

Plano was developed with a clear purpose; to save sight and empower lives. With a culture of disruptive thinking grounded in real scientific research, Plano promotes the use of innovative technology to provide a solution to help mitigate the public health, societal and economic issues posed by excessive device usage.

Plano's founding Managing Director, Associate Professor Mohamed Dirani, has dedicated his life to the study and research of myopia and is an Adjunct Associate Professor at Duke-NUS Medical School and an Honorary Principal Investigator at the Singapore Eye Research Institute (SERI) and the Centre for Eye Research Australia (CERA).

In July 2020, Plano announced its strategic alliance with the global ophthalmic leader, Santen Pharmaceutical.



"I personally see this outcome as a win not just for Plano and its team but also for Singapore as a nation which continues to lead the world in supporting and empowering entrepreneurship."

Mo Dirani, Founding Managing Director, Plano

A Big Thank You to Our Partners for Making the Global HealthTech Summit a Momentous One!





2021 And Beyond

We are looking forward to 2021, the year of digital health acceleration, as we continue to sail uncharted waters amidst the pandemic.

The 2021 HealthTech Summit continues in Q4 2021. We will see you there!

Stay in touch with us



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info@galengrowth.com